

EXTRACT FROM THE FIRST QUARTERLY REPORT

The information in respect of the Issuer's quarterly results set forth below are extracted from the Issuer's First Quarterly Report from which material has been adapted for inclusion in this Prospectus. The Issuer's First Quarterly Report was prepared and published on 28 April 2022 pursuant to the listing rules of Shanghai Stock Exchange. Investors should be aware that the Issuer's quarterly results set forth below, which have been prepared based on the requirements of the ASBE, have not been audited or reviewed by BDO China Shu Lun Pan Certified Public Accountants LLP.

Capitalised terms used herein shall have the same meanings as those defined in the section headed "Certain Definitions" in the Prospectus.

The tables below set out certain of our quarterly results as at 31 December 2021 and 2022 and for the three months ended 31 March 2021 and 2022.

Consolidated Balance Sheet

	As at 31 December	As at 31 March
	2021	2022
Current assets:	—	—
Cash at bank and on hand	9,294,961,367.71	5,645,222,865.35
Deposit reservation for balance	—	—
Lending funds	—	—
Held-for-trading financial assets.	—	—
Derivative financial assets.	—	—
Notes receivable.	34,666,107.26	224,293,881.06
Accounts receivable	3,959,400,439.17	4,504,107,538.75
Receivables financing	644,551,987.38	467,786,193.52
Prepayments.	837,233,585.18	1,081,911,680.04
Insurance premium receivable	—	—
Reinsurance premium receivables.	—	—
Reserves for reinsurance contracts receivable	—	—
Other receivables	346,958,862.10	593,881,195.61
Of which: interest receivable	368,092.24	238,665.21
Of which: dividend receivable	492,116.13	492,116.13
Financial assets purchased under agreements to resell	—	—
Inventories.	3,043,029,566.06	3,784,202,805.48
Contract assets	—	—
Assets held for sale	—	—
Non-current assets due within one year.	58,264,962.45	55,789,962.45
Other current assets	758,646,380.73	612,913,480.81
Total current assets.	18,977,713,258.04	16,970,109,603.07
Non-current assets:	—	—
Loans and advances issued	—	—
Debt investment	—	—
Other debt investment.	—	—
Long-term receivables.	33,196,905.37	25,371,905.37
Long-term equity investment	6,325,388,921.87	6,482,561,603.42
Investment in other equity instruments	918,659,446.44	903,376,683.89
Other non-current financial assets	102,604,599.78	200,104,599.78
Investment properties	—	—
Fixed assets	7,463,359,635.73	7,309,645,964.47
Construction in progress	2,022,341,380.07	3,003,898,370.36
Productive biological assets.	—	—
Oil and gas assets.	—	—
Right of use assets	1,358,079,598.87	1,367,475,905.82
Intangible assets	1,627,091,148.67	1,466,110,451.35
Development costs	—	—

	<u>As at 31 December</u>	<u>As at 31 March</u>
	<u>2021</u>	<u>2022</u>
Goodwill	914,614,122.42	914,614,122.42
Long term deferred expenses	103,040,763.19	104,499,306.45
Deferred income tax assets	240,325,267.25	236,298,648.08
Other non-current assets	202,053,956.06	901,387,298.78
Total non-current assets.	21,310,755,745.72	22,915,344,860.19
Total assets	40,288,469,003.76	39,885,454,463.26
Current liabilities:.	—	—
Short-term borrowings	4,339,082,320.54	4,120,214,698.72
Borrowings from the Central Bank.	—	—
Borrowings from other banks and other financial institutions	—	—
Held-for-trading financial liabilities	—	—
Derivative financial liabilities	—	—
Notes payable	1,250,062,984.06	1,705,656,089.85
Accounts payable	2,321,337,124.98	2,278,589,587.82
Advances from customers	1,092,883.71	1,401,878.04
Contract liabilities	112,277,738.49	139,350,923.31
Financial assets sold for repurchase	—	—
Deposits from customers and inter banks	—	—
Receiving from vicariously traded securities	—	—
Receiving from vicariously sold securities	—	—
Employee benefits payable	195,657,895.94	80,691,820.28
Taxes payable	722,837,474.19	326,103,913.94
Other payables	590,223,505.57	682,912,727.98
Of which: interest payable	—	—
Of which: dividend payable	10,436,999.41	10,436,999.41
Handling charges and commissions payable	—	—
Dividend payable for reinsurance.	—	—
Liabilities held for sale	—	—
Non-current liabilities due within one year	3,623,549,740.51	2,762,794,304.11
Other current liabilities	152,672,564.23	141,964,802.18
Total current liabilities	13,308,794,232.22	12,239,680,746.23
Non-current liabilities:	—	—
Reserve fund for insurance contracts	—	—
Long-term borrowings.	3,369,958,766.39	3,856,857,617.25
Bonds payable	—	—
Of which: Preference shares.	—	—
Perpetual bonds	—	—
Lease liabilities	1,109,066,539.36	1,107,222,850.21
Long-term payable	2,329,233,515.94	1,719,465,346.68
Long-term employee benefits payable.	—	—
Provisions	31,315,748.16	33,986,677.91
Deferred income.	409,654,327.51	337,764,244.56
Deferred income tax liabilities.	380,071,327.43	366,196,327.43
Other non-current liabilities.	—	—
Total non-current liabilities	7,629,300,224.79	7,421,493,064.04
Total liabilities	20,938,094,457.01	19,661,173,810.27

	As at 31 December	As at 31 March
	2021	2022
Owner's equity:	—	—
Share capital	2,142,919,938.00	2,142,919,938.00
Other equity instruments	—	—
Of which: Preferred shares.	—	—
Perpetual bonds	—	—
Capital reserves	6,477,790,953.97	6,477,790,953.97
Less: Treasury shares	—	—
Other comprehensive incomes	(31,679,676.99)	(33,000,886.75)
Special reserves	2,307,702.27	1,654,964.58
Surplus reserves	253,716,196.59	253,716,196.59
General risk provision.	—	—
Retained earnings	10,083,326,361.95	10,929,947,446.12
Total owner's equity attributable to the company.	18,928,381,475.79	19,773,028,612.51
Non-controlling interests	421,993,070.96	451,252,040.48
Total owner's equity	19,350,374,546.75	20,224,280,652.99
Total liabilities and owner's equity.	40,288,469,003.76	39,885,454,463.26

Consolidated Income Statement

Item	Three months ended 31 March	
	2021	2022
I. Total operating income.	3,999,264,002.25	5,029,500,864.87
Of which: Operating income	3,999,264,002.25	5,029,500,864.87
Interest income.	—	—
Premium earned	—	—
Income for handling charges and commissions	—	—
II. Total operating cost	3,619,240,800.44	4,392,257,942.29
Of which: Operating cost	2,968,453,792.37	3,745,017,668.41
Interest expenses	—	—
Handling charges and commissions	—	—
Surrender value	—	—
Net amount of compensation expenses	—	—
Net amount withdrawn for insurance contract reserves.	—	—
Policy dividend expense	—	—
Reinsurance costs	—	—
Taxes and surcharges	18,148,632.25	12,952,092.55
Selling expenses.	123,401,056.93	96,533,568.83
General and administrative expenses	225,523,253.74	210,182,399.38
Research and development expenses.	149,627,171.95	174,788,511.01
Financial expenses	134,086,893.20	152,783,702.11
Of which: Interest expenses	137,100,508.67	163,880,405.08
Interest income	20,519,160.28	27,085,789.07
Plus: Other income	28,349,784.44	10,177,584.00
Investment income	36,123,813.08	339,201,995.15
Of which: Share of profit of associates and joint ventures.	35,457,196.73	158,059,245.91
Gains from derecognition of financial assets measured at amortised cost	—	—
Foreign exchange gains.	—	—
Net exposure hedging benefits	—	—
Gains from changes in fair value	2,062,595.99	—
Credit impairment losses	(16,348,572.87)	(20,661,243.29)
Assets impairment losses.	661,296.05	15,076,334.80
Gains on disposal of assets	(1,422,750.81)	4,420,362.22

Item	Three months ended 31 March	
	2021	2022
III. Operating profit	429,449,367.69	985,457,955.46
Plus: Non-operating income	1,151,630.44	1,816,421.17
Less: Non-operating expenses	951,751.61	3,922,766.57
IV. Total profit	429,649,246.52	983,351,610.06
Less: Income tax expenses	71,062,037.59	146,880,583.16
V. Net profit	358,587,208.93	836,471,026.90
(I) Classified by continuity of operations	—	—
1. Net profit from continuing operations	358,587,208.93	836,471,026.90
2. Net profit from discontinued operations	—	—
(II) Classified by ownership	—	—
1. Net profit attributable to shareholders of the Company	302,345,617.03	807,056,428.55
2. Net profit attributable to non-controlling interests	56,241,591.90	29,414,598.35
VI. Net other comprehensive income after tax	(681,838,908.87)	(1,321,209.76)
Net other comprehensive income attributable to equity owners of the Company after tax	(681,838,908.87)	(1,321,209.76)
(I) Other comprehensive incomes that will not be reclassified into profit or loss	(682,256,664.55)	(1,407,762.55)
1. Changes in remeasurement of the defined benefit plans	—	—
2. Share of other comprehensive income accounted for using equity method that will not be reclassified to profit or loss	—	—
3. Changes in fair value of other equity instrument investments	(682,256,664.55)	(1,407,762.55)
4. Changes in fair value attributable to the enterprise's own credit risk	—	—
(II) Other comprehensive incomes that will be reclassified into profit or loss	417,755.68	86,552.79
1. Share of other comprehensive income accounted for using equity method that will be reclassified to profit or loss	417,755.68	86,552.79
2. Changes in fair value of other debt investments	—	—
3. Amount of financial assets reclassified into other comprehensive income	—	—
4. Provision for credit impairment of other debt investments	—	—
5. Cash flow hedging reserve	—	—
6. Translation difference of foreign currency financial statements	—	—
7. Others	—	—
Net other comprehensive income attributable to non- controlling interests after tax	—	—
VII. Total comprehensive income	(323,251,699.94)	835,149,817.14
Total comprehensive incomes attributable to equity owners of the Company	(379,493,291.84)	805,735,218.79
Total comprehensive incomes attributable to non-controlling interests	56,241,591.90	29,414,598.35
VIII. Earnings per share:	—	—
(I) Basic earnings per share (yuan/share)	0.186	0.377
(II) Diluted earnings per share (yuan/share)	0.186	0.377

Consolidated Statement of Cash Flows

Item	Three months ended 31 March	
	2021	2022
I. Cash flows from operating activities	—	—
Cash received from sales of goods or rendering of services	2,066,495,326.07	4,126,657,928.72
Net increase in deposit from customer and due from bank and other financial institutions	—	—
Net increase in borrowing from the Central Bank	—	—
Net increase in loans from other financial institutions	—	—
Cash received from premium income from direct insurance contracts.	—	—
Net cash received from reinsurance business.	—	—
Net increase in policyholders' deposits and investments contract liabilities	—	—
Cash received from interests, handling charges and commissions.	—	—
Net increase in borrowings from other banks and other financial institutions	—	—
Net increase in repurchase business	—	—
Net cash received from agency purchases and sales of securities	—	—
Refunds of taxes and surcharges	27,113,225.86	218,417,811.66
Cash received relating to other operating activities	122,251,397.93	269,650,414.53
Sub-total of cash inflows from operating activities	2,215,859,949.86	4,614,726,154.91
Cash paid for goods and services.	2,586,654,767.96	3,364,831,047.61
Net increase in customer borrowings and advances	—	—
Net increase of deposits in the Central Bank and other financial institutions	—	—
Cash paid for claims under direct insurance contract	—	—
Net increase in lending funds	—	—
Cash paid for interests, handling charges and commissions.	—	—
Cash paid for the policy dividends.	—	—
Cash paid to and on behalf of employees	220,393,794.90	316,873,848.66
Payments of taxes and surcharges	277,175,810.70	454,341,444.89
Cash paid relating to other operating activities	160,154,520.93	371,320,485.43
Sub-total of cash outflows from operating activities.	3,244,378,894.49	4,507,366,826.59
Net cash flows from operating activities.	(1,028,518,944.63)	107,359,328.32
II. Cash flows from investing activities	—	—
Cash received from disposal of investments	1,437,551,978.20	251,000,000.00
Cash received from returns on investments	5,011,184.14	6,538,661.68
Net cash received from disposal of fixed assets, intangible assets & other long-term assets.	1,728,253.00	19,001,352.45
Net cash received from the disposal of subsidiaries and other business entities	6,800,000.00	5,737,700.00
Cash received relating to other investing activities.	1,056,297,480.70	—
Sub-total of cash inflows from investing activities	2,507,388,896.04	282,277,714.13
Cash paid to acquire fixed assets, intangible assets and other long-term assets	185,246,766.05	1,763,211,685.13
Cash paid to acquire investments.	4,345,954,790.83	57,500,000.00
Net increase in pledge loans	—	—

Item	Three months ended 31 March	
	2021	2022
Net cash paid for the acquisition of subsidiaries and other business entities	—	—
Cash paid relating to other investing activities	205,469,372.59	973,294,843.08
Sub-total of cash outflows from investing activities	4,736,670,929.47	2,794,006,528.21
Net cash flows from investing activities	(2,229,282,033.43)	(2,511,728,814.08)
III. Cash flows from financing activities	—	—
Cash received from capital contributions.	—	—
Of which: Cash received from capital contributions by non-controlling interests of subsidiaries	—	—
Cash received from borrowings	5,956,251,960.00	3,984,313,323.51
Cash received relating to other financing activities	183,944,164.55	274,490,380.25
Sub-total of cash inflows from financing activities	6,140,196,124.55	4,258,803,703.76
Cash repayments of borrowings	990,001,231.63	4,492,808,510.75
Cash payments for distribution of dividends profits or interest expenses.	101,560,903.24	105,557,472.33
Including: Dividends and profits paid to non-controlling interests by subsidiaries	—	—
Cash paid relating to other financing activities	101,921,264.52	1,308,243,648.15
Sub-total of cash outflows from financing activities.	1,193,483,399.39	5,906,609,631.23
Net cash flows from financing activities.	4,946,712,725.16	(1,647,805,927.47)
IV. Effect of foreign exchange rate changes on cash and cash equivalents	4,439,735.77	5,064,441.55
V. Net increase in cash and cash equivalents	1,693,351,482.87	(4,047,110,971.68)
Plus: Cash and cash equivalents balance at the beginning of the period.	2,563,203,640.10	8,678,782,091.61
VI. Cash and cash equivalents balance at the end of the period.	4,256,555,122.97	4,631,671,119.93